

GEC-Marconi Systems

GEC-Marconi Electronic Systems Corporation

150 Parish Drive, P.O. Box 932, Wayne, New Jersey 07474-0932

Telephone (201) 633-6000

October 9, 1996

Mr. Guy A. Hale
Chairman
Alamo Learning Systems
3160 Crow Canyon Road
San Ramon, CA 94583

Dear Guy:

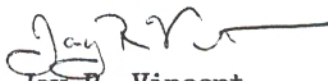
For your information, GEC Marconi underwent a U.S. Government Audit Review by DCMC in late September of our Quality System and our adherence to ISO 9001 Standards. This review was similar in scope to the efforts performed by BVQI, when we obtained our certification in May.

DCMC found that our documented procedures and the implementation were sound and they are planning to give us approval to make a contractual block change from Mil Q 9858 requirements to our ISO 9001 System.

The efforts of Alamo and Joe Calabrese in late 1995 and early 1996 certainly were key to GEC Marconi obtaining both the BVQI and DCMC Certifications in a one year time frame. Without Alamo's help and expertise, it would have taken us a much longer to achieve our goals.

We would be pleased to be mentioned as a reference to any potential customers of yours.

Sincerely,



Jay R. Vincent
Manager, Subcontracts